Who We Are

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About EnableComp

- **The Complex Claims Experts**
  - Workers’ Compensation
  - Motor Vehicle Accident
  - Veterans Administration

- Over 800 Hospitals Nationally

- Technology-Driven Service Provider

- Over $1 Billion Collected
A Bit of History: Work Comp

- Began in Germany
- First Social Insurance Program
- All States Regulated by 1949
- The Grand Bargain
  - Protects Workers
  - Protects Employers
- 3 million cases annually
- $92 Billion system
A Bit of History: MVA

- Philadelphia Contributionship
- 1897 – Gilbert L. Loomis
- 1898 – Dr. Truman Martin
- 1925 – Connecticut
- Massachusetts
  - Early 1930’s
  - Early 1970’s
- 2010 - $99 Billion in Repairs
- 2016 – 6.3 million cases reported
What is one word that describes complex claims to you?
Every State is Different

- MVA PIP State
- MVA PIP Add-on State
The Neglected Pay Class

- Small piece of the pie
- Drains resources
- Ever-changing
- Hospitals are “out-gunned”

Inpatient Payer Mix 2011
5 Basic Questions

- “Where do I send the bill?”
- “How do I get paid?”
- “How should I send it?”
- “How do I measure success?”
- “Should I keep it in-house?”
Poll Question #2

What percentage of complex claims are sent to the right place?
1. Where do I send the bill?

- Bill the right payer – the first time
  - 65% of all bills go to the wrong place
  - Lengthy payment delays
  - “First in Time, First in Right”
  - Complete denials
Start with Registration

- How did you get hurt?
- Police Report and passengers?
- Who is your employer or insurance carrier?
- Should I pre-authorize?
Start with Registration - Oklahoma

- New Carrier Registration Fee Notice
- Instructions for Certificate of Non-Coverage
- List of Group Self-Insurance Associations
- List of Service Agents for Workers' Compensation Insurance Carriers
- List of Third Party Administrators
- List of Individual Own Risk Employers
- Look up an employer's workers' compensation insurance covers
Start with Registration - Texas

Workers' Compensation Insurance Coverage Verification

The Insurance Coverage Verification Service allows employers to verify compensation insurance coverage information for specific dates of injury, performs data entry capabilities, and validates insurance coverage information submitted by system participants.

To verify workers' compensation coverage information for employers:

- Verify individual employer workers' compensation commercial policy coverage through TXCOMP (Subscribers).
  (For a downloadable file of last calendar quarter's commercial coverage see the Subscribers' contact file, January through March 2019 (applicable to commercial policies filed between October 1, 2018, and March 31, 2019).
  OR
- Verify if a company holds a Certificate of Authority as a Certified Self Insurer in Texas (Certified Self-Insurers)

If you cannot find the insurance coverage-related information you're looking for, this does not necessarily mean that coverage does not exist. Call 800-252-7031 or 512-804-4345 in the Austin area for assistance, including coverage information for certain self-insured governmental entities. For benefits-related questions call the insurance adjustor.
Start with Registration - Louisiana
Start with Registration - Arkansas

Arkansas Workers' Compensation Commission
Fair, Efficient, and Professional Service for the People of Arkansas

Online Searches

Claim Search
Non Coverage Certificates Search
Coverage Verification Search

For Subscriber logon help - call (501)324-8900 or visit www.ar.gov/help
Our goal is to provide the public with useful information regarding Workers' Compensation in the State of Mississippi.

- The 2019 Fee Schedule has been filed with the SOS. We will have oral proceedings concerning the rule change on 4/18/19 at 10 am in Hearing Room C.
- The 2019 MWCC Medical Fee Schedule is estimated to be available in mid-June. You may pre-order fee schedules now at orders.fairhealth.org.

Coverage Verification Inquiry
For security purposes, you will be asked to enter a series.
Don’t forget the key detail!

- Pre-Auth Required for most non-ER hospital services
- The correct MVA Claim number
2. How do I get paid?

- At Fault
- Lien Law
- Prior to Settlement

- At Fault
- Lien Law
- Admit Issue

- At Fault
- Lien Law
- Notice Only

- At Fault
- Lien Law – 180 Days

- At Fault
- No Lien Law
3. How should I send it?

- Send the bill *THE RIGHT WAY*
  - Include medical notes (AOB)
  - Lien filing
  - Send bills electronically
  - 20% faster payment (WC)

![Work Comp E-billing States 2017](Image)
4. How do I measure success?

- **60-90 Days to Payment in Full**
- **30% AR over 90**
5. Should I keep it in-house?

- How many billers are handling our complex claims?
- Are they effective?
- Do they understand my expectations?
- Am I managing my Liens/LOPs?
- Do I have a good legal strategy?
- Am I meeting and exceeding my revenue goals?
Does this really work?

<table>
<thead>
<tr>
<th>TOP 20 PAYERS</th>
<th>DAYS TO PAY</th>
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<tbody>
<tr>
<td>Aged Collections</td>
<td>76.6</td>
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<tr>
<td>Best Practice Billing</td>
<td>59.0</td>
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<tr>
<td>TIME SAVINGS</td>
<td>17.6 Days</td>
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<tr>
<td>% REDUCTION</td>
<td>23%</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>TOP 20 PAYERS</th>
<th>PAID TO EXPECTED</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aged Collections</td>
<td>93.2%</td>
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<tr>
<td>Best Practice Billing</td>
<td>102.6%</td>
</tr>
<tr>
<td>% IMPROVEMENT</td>
<td>+9.4%</td>
</tr>
</tbody>
</table>
5 Basic Questions

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Questions?
Contact Us

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Thank you!